



Currently PMTech has commission only Sales Consultant positions available.

Position Overview:

As a commission only Sales Consultant, you will be responsible for building relationships within a specific territory. Success depends on the ability to create and enhance relationships with new customers. This is achievable through efforts in locating business opportunities and developing them. A lead list will be provided to make calls from. Internet demos will be performed by the Sales Consultant if the agency is interested. This position reports directly to the National Sales & Marketing Manager.

Responsibilities:

- Share in PMTech's vision and communicate the core values of the company.
- Increase market share while maintaining profitability.
- Focus on meeting client's needs and exceeding their expectations.
- Continue to grow a positive reputation of you and PMTech within your territory.
- Communicate openly with the National Sales & Marketing Manager to improve service to your clients and prospects.

Requirements:

- Previous sales experience (software industry preferred).
- The ability to work independently with minimal supervision.
- Use of own computer with high-speed internet connection.
- Real-world understanding of electronic database practices.
- Medical or mental health experience (preferred but not required).
- Well-developed problem-solving abilities.
- Ability to travel locally.

Benefits Provided:

- Commission-based compensation at 20% on products sold (no draw).
- Unlimited earning potential.
- Ground floor opportunity with potential of working into a salaried position.

For consideration email resume to: corporate@pmttechweb.com

Or via regular mail at: Practice Management Technologies
PO Box 1787
Frankfort, MI 49635

About Us:

Practice Management Technologies (PMTech) is a software development company focusing on intuitive products designed for professional medical and behavioral health offices and organizations of any size and complexity.

PMTech offers three products lines: Visual Front Office, Visual Private Office and Visual CMH Office. Each suite offers users a "state of the art" software solution that tracks client information and billing, treatment planning, appointment scheduling, medication monitoring, service authorizations and claims management. Each module is designed to work in conjunction with each other, sharing information to eliminate repetitive data entry, or can act as a stand alone application. PMTech's products are currently in use by agencies accredited by JCAHO, COA and CARF.